



PREPARED EXCLUSIVELY FOR FFI MEMBERS

# Early Release: December 2019 Issue of *FBR*

NOVEMBER 22, 2019



We are pleased to provide you with an advance look at the December 2019 issue of *Family Business Review (FBR)*.

## EDITORIAL

### Socio-Emotional Wealth (SEW): Questions on Construct Validity

Keith H. Brigham, G. Tyge Payne

[VIEW EDITORIAL](#)

This editorial makes a call for more clarity with regard to the SEW construct and encourages more theoretical and empirical development. By stimulating ideas and promoting best practices as our field develops we hope to move the field forward in a more efficient and effective way.



**Keith H. Brigham**  
Texas Tech University



**G. Tyge Payne**  
Texas Tech University

## ARTICLES

### Listening to the Heart or the Head? Exploring the “Willingness Versus Ability” Succession Dilemma

*Melanie Richards, Nadine Kammerlander, Thomas Zellweger*

[VIEW ARTICLE](#)

#### Research Questions

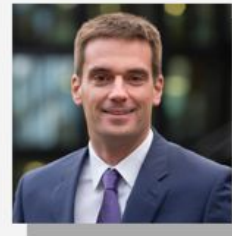
- Do family firm owner managers (i.e. incumbents) emphasize successor’s willingness or ability if they have to indicate a preference in a succession dilemma?
- What shapes incumbents’ attention on the family logic or the corporate logic in the context of succession?
- How do sources of logic accessibility (i.e., external professional management experience, educational attainment, number of family members in management, as well as cultural embeddedness of the incumbent) and situational stimuli (such as performance shortfall at the firm-level) help incumbents solve the succession dilemma?



**Melanie Richards**  
University of Bath



**Nadine Kammerlander**  
WHU Otto Beisheim  
School of Management



**Thomas Zellweger**  
University of St. Gallen

## Firm Acquisitions by Family Firms: A Mixed Gamble Approach

*Katrin Hussinger, Abdul-Basit Issah*

[VIEW ARTICLE](#)

### Research Questions

- How can we explain that family firms are engaging in the market for corporate control despite their well-documented loss aversion?
- Could it be that family firms with their longer time orientation neglect the option of firm acquisitions and therewith forgo an important strategic means that promises longer-term advantages?
- How can we explain that the post-acquisition performance of family firms has been shown to be not worse than that of non-family firms?



**Katrin Hussinger**

University of Luxembourg



**Abdul-Basit Issah**

University of Luxembourg



## **The Bright Side to Family Firms: How Socioemotional Wealth Importance Affects Dark Traits-Job Performance Relationships**

*Benjamin D. McLarty, Daniel T. Holt*

[VIEW ARTICLE](#)

### **Research Questions**

- How would those with dark psychological traits (i.e., the "Dark Triad" of narcissism, psychopathy, and Machiavellianism) perform within family firms?
- Within family firms, how does the importance placed on socioemotional wealth (SEW) by supervisors influence the employees' Dark Triad (DT)-job performance relationship?



**Benjamin D. McLarty**

Mississippi State University



**Daniel T. Holt**

Louisiana State University

## The Origins and Development of Socioemotional Wealth Within Next-Generation Family Members: An Interpretive Grounded Theory Study

Linda Murphy, Jolien Huybrechts, Frank Lambrechts

ARTICLE COMING SOON

### Research Questions

- Why and how does SEW originate and develop within next-generation family members?
- Why and how does a next-generation family member develop a frame of mind in which he or she interprets that the family firm's nonfinancial aspects help to meet one's affective needs across one's life course?
- How does SEW as a frame of mind influence the life path of next-generation family members?
- How does a family member continuously build, internalize and update his or her SEW frame of mind during the life course?



**Linda Murphy**  
University College Cork



**Jolien Huybrechts**  
Maastricht University



**Frank Lambrechts**  
Hasselt University

As an FFI member, you have access to the complete library of *FBR* articles at no charge.

To access back issues of *FBR*, follow these instructions:

1. Log in to your FFI member account
2. Then click: [my.ffi.org/page/family-business-review](https://my.ffi.org/page/family-business-review)
3. Click the link on this page to go to *Family Business Review* and you will automatically be redirected and logged in to *FBR* to begin reading.

## PREVIOUS EDITION



Today we continue this year's FFI Organizational Members Series. We are pleased to feature seven distinguished organizations and educational institutions that are FFI organizational members.

[READ MORE](#)

## DATES TO REMEMBER

DEC  
11

### **FFI adjourned meeting and New England Chapter meeting**

Adjourned meeting of the members of the Family Firm Institute followed by a New England Chapter meeting

DEC  
31

### **2020 Annual Global Conference**

Last day to register for annual global conference at Year-end rate

[VIEW DETAILS](#)

JAN  
13

### **2020 Annual Global Conference**

Last day to submit proposals for the 2020 conference

[VIEW DETAILS](#)