



PREPARED EXCLUSIVELY FOR FFI MEMBERS

Featuring the 2024 FFI Organizational Members: Part I

FEBRUARY 09, 2024



F FI counts over fifty organizations worldwide as organizational members. These organizational members of FFI include associations, educational institutions, and professional organizations that increase the global footprint of the field and contribute invaluable knowledge and experience to the wider FFI membership.

Today's issue, which includes six distinguished organizations, is the first in a series to be continued throughout the year.

COUTTS & CO.



Coutts & Co. has a 330-year history of working with families in business starting from its origins as a family run business itself, focusing on the contribution these companies and families make to global economies and societies. The Coutts Institute provides business families with advice and expertise on themes such as family governance, business and wealth succession, philanthropy and next generation education.

FFI members are Alexandra Delcea, Rachel Harrington, Stuart May, Victoria Papworth, and Irene Wolstenholme.



Alexandra Delcea
CFBA/CFWA



Rachel Harrington
CFBA/CFWA



Stuart May
CFBA/CFWA



Victoria Papworth
CFBA/CFWA



Irene Wolstenholme
CFWA

EXAUDI FAMILY BUSINESS CONSULTING



Since 2010, **Exaudi Family Business Consulting** has been accompanying and orienting business families through consulting processes, strengthening the governance structures required to ensure continuity of family business. The Exaudi team of advisors is based in offices throughout the Americas and Europe to give direct support to enterprising families during their consulting processes.

Exaudi's FFI members are FFI Fellow Pablo Aure Fariñez, Marilena Beuses, Albert Bosch, Mauricio Chaparro, Ferran Fisas, Sissi Graessel, Maria Molina, Daniela Naressi, Janelia Rodríguez, and FFI Fellow and former board member Guillermo Salazar.



Pablo Aure Fariñez
FFI Fellow



Marilena Beuses



Albert Bosch



Mauricio Chaparro
CFBA



Ferran Fisas



Sissi Graessel



Maria Molina



Daniela Naressi



Janelia Rodríguez



Guillermo Salazar
FFI Fellow
2015 International
Award
IberoAmérica Virtual
Study Group founder

GRADDHA

GRADDHA

wealth · people · purpose

Graddha is a wealth dynamics practice founded and led by husband-and-wife team Marlis and Kjartan Jansen. Bringing together more than forty years of experience in human health, psychology, and finance, Graddha is dedicated to promoting human connection, empowerment, and creativity by understanding wealth in all its forms. Graddha supports individuals, couples, and families, promoting multigenerational cohesion and stewardship through coaching and consulting services that include wealth identity coaching, prenup coaching, preparation of heirs, family meeting facilitation, financial literacy training, advisor training, and more.

FFI members are Kjartan Jansen and Marlis Jansen.



Kjartan Jansen

CFBA



Marlis Jansen

LANSBERG GERSICK ADVISORS



Lansberg Gersick Advisors (LGA) is a global consulting and research firm. Founded in 1997 by Ivan Lansberg and Kelin Gersick, it was built on their longstanding collaboration as advisors and founding academics in the family enterprise field. For over 25 years, LGA has provided tailored advisory services and education to support family enterprise continuity across generations. Their global team serves leading family businesses, family offices, and family foundations wherever in the world they live, work and play.

Lansberg Gersick Advisors is the generous sponsor of the 2024 *Family Business Review* Best Article Award.



Ashley Blanchard



Devin DeCiantis



Neus Feliu

FFI Fellow
GEN Faculty
2023 Richard Beckhard
Practice Award



Kelin Gersick

FFI Fellow
2007 Richard Beckhard
Practice Award



Katherine Grady
FFI Fellow



Nicolas Hollanders



Fernanda Jaramillo



Bob Kohli
ACFBA/ACFWA



Ivan Lansberg
FFI Fellow
1995 Richard Beckhard
Practice Award



Wendy R. Ulaszek
FFI Fellow

RELATIVE SOLUTIONS



Relative Solutions LLC is a pioneer in the field of family enterprise. The firm's experience with innovative tools and proven methodology helps families with shared assets manage complexity and generational transitions. Relative Solutions works with families on issues of governance, strategic planning, philanthropy, or the meaning and impact of wealth, tailoring its offerings to the client's strengths in pursuit of sustainable and resilient transgenerational family enterprises.

FFI members are Vanessa Garibaldi, Carolyn D. Greenspon, Cathy Holuk, Rebecca Meyer, Bryn Mars Monahan, Jillian Wagenheim, and FFI founding member Fredda Herz Brown. Relative Solutions is the generous sponsor of the 2024 Best Unpublished Research Paper Award.



Fredda Herz Brown

FFI Fellow
Barbara Hollander
Award
Richard Beckhard Award
2086 Society founding
member



Vanessa Garibaldi



Carolyn D. Greenspon



Cathy Holuk



Rebecca Meyer



Bryn Mars Monahan



Jillian Wagenheim

CFBA/CFWA

THE FAMILY BUSINESS CONSULTING GROUP



The Family Business Consulting Group has earned a reputation as a valuable resource in the family business community helping both the family and the business. Its team of consultants has served over 3,000 client families in 70 countries to achieve one common goal: protect the integrity of the family and the enterprise for future generations. FBCG's work touches all aspects of the business and family system, identifying the areas where better processes, shareholder and family education, communication, and alignment will lead to better business performance and a stronger family.

More than 20 members of FBCG are members of FFI, including the following FFI Fellows, Achievement Award recipients, GEN graduates, and FFI Practitioner contributors. John Ward, consultant emeritus at FBCG, is a founding member of FFI.



Craig E. Aronoff
FFI Fellow
1997 Richard Beckhard
Practice Award



Barbara Dartt
FFI Fellow



Michael L. Fassler
FFI Fellow



Doug Gray
FFI Practitioner
contributor



David M. Karofsky
FFI Fellow



Oscar Paez
CFBA/CFWA



Wendy Sage-Hayward
FFI Fellow



John Ward
FFI Fellow
Richard Beckhard
Practice Award
Recipient

PREVIOUS EDITION



Nominations are now being accepted for the 2024 Achievement Awards.

For more than thirty years, these four awards have widened in scope to honor the accomplishments of leaders in the field and to increase public awareness of the variety of skills and perspectives needed to work successfully with multi-generational families in business.

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