

# Cases for Clients

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## **From *FFI Practitioner***

Family business cases can serve as powerful tools to integrate into consulting and educational work with clients. Cases provide an engaging way for family enterprise members to recognize issues similar to the ones they face, helping evaluate potential, less emotionally-charged solutions. To further this publication's mission to provide readers with practical materials that support their work with multi-generational family enterprises, we are pleased to feature a selection of family business cases previously published in *FFI Practitioner*.

## Accounting & Financial Services



### An Economic Time Bomb for Life Insurance Owners

by Mitzi Perdue

## Legal



### Control of the Dead Hand: A case study

by Ashvini Chopra

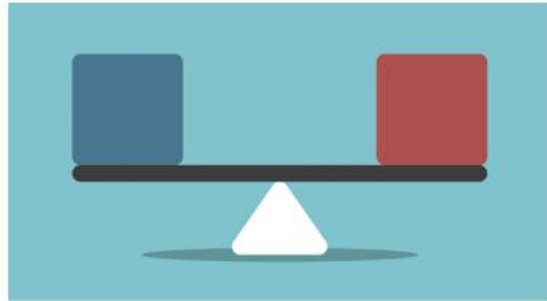
## NextGen



### Defusing NextGen's Explosive Exposé!

by Iris Leibowitz

## Governance



### Lessons on Governance: Pruning the Tree or Inclusion

by Marta Widz and Benoît Leleux

## Succession



### Managing and Focusing Energy for Successful Family Business Transitions

by Michael Madera

## SIDEBAR



### Analyzing Family Business Cases: Tools and Techniques

by Pramodita Sharma, Robert Blunden, Rania Labaki,  
Nava Michael-Tsabari, and Juan O. Rivera Algarin

This article identifies and explores thirteen analytical tools and techniques to understand the unique dilemmas and paradoxes faced by family firms.

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Do you have an interesting case that you'd like to share with other advisers? If so, please consider writing for *FFI Practitioner*.

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