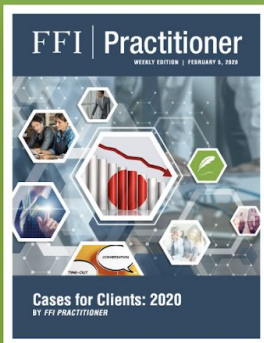


FAMILY BUSINESS CASES

Cases for Clients: 2020

WEEKLY EDITION • FEBRUARY 5, 2020





From *FFI Practitioner*

For this week's edition, we are pleased to continue our series featuring a diverse selection of family business cases previously published in *FFI Practitioner*. These family business cases can serve as effective tools to incorporate into consulting and educational work with clients and further the *FFI Practitioner* mission to provide readers with practical materials that support their work with multi-generational family enterprises.

Behavioral & Management



“Best Candidates Expect Best Practices”

by Bruce Walton, *Battalia Winston*

Conflict



“Three Communication Skills for Breaking Through Impenetrable Barriers”

by Mitzi Perdue
and Amy A. Castoro, *The Williams Group*

Family & Business Interface



“Accidental Partnerships: A new lens on sibling and cousin partnerships”

by Rebecca Meyer, *Relative Solutions*

Leadership



“What is Your Strategic Pulse?”

by Eva Wathén, *Bravemotion Oy*

Succession



“Case Study: The Seibu Group: The fall of the Seibu empire”

by Morio Nishikawa, *Yokohama Consulting Co., Ltd*

Sidebar



Write for *FFI Practitioner*

Do you have an interesting case that you'd like to share with other advisors? If so, please consider writing for *FFI Practitioner*.

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