

# Most Popular Articles of 2017

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## From *FFI Practitioner*

It's that time of the year – the time when everyone in publishing cites the most popular or most read articles and books for the year!

So here's *FFI Practitioner's* contribution to these illustrious lists. We're doing ours by month – so you can see what your colleagues were reading all year long.

## January



### **Prenuptial Agreements - Uncomfortable and Necessary**

by Mitzi Perdue

## February



### **Getting Everybody on the Same Page (By Getting EVERYTHING on One Page)**

by Steve Legler

## March



### **The Inescapable Influence of Money on the Family Enterprise**

by Randy Waesche

## April



### **Succession: The multiple considerations of holistic planning**

by Glenn Murray

## May



### **Lesson for Family Advisors: "Not all pain is harmful"**

by John Engels

## June



### **Selling the Family Business? Set up a Family Office First!**

by Ashvini Chopra

## July



### **Managing Family Business Succession: A six step process**

by Thomas Zellweger

## August



### **Tools for Exploring the Family Business System: Some examples and some thoughts**

by Luke Simmering

## September



### **The Generational Maze: The power grid for procreant wealth**

by Lisa Niemeier

## October



### **Direct Investing: Can this be the second coming for the family business?**

by Kirby Rosplock

## November



### **The Family Business Paradox: A review of the Edelman TRUST BAROMETER special report: family business**

by Justin Blake

## December

Too soon to tell but for now, we're declaring a tie between:



### **Research Applied: FBR Précis for FFI Practitioner**

by Alberto Gimeno



### **Advisors to the Next Generation - An interview with two next gen donors**

by Sharna Goldseker & Michael Moody

**Thanks to all the authors this year** and to the editorial committee which organized the special conference-related articles in April, August and November.

If you want to write in 2018, go [here](#) for guidelines and to submit an article.